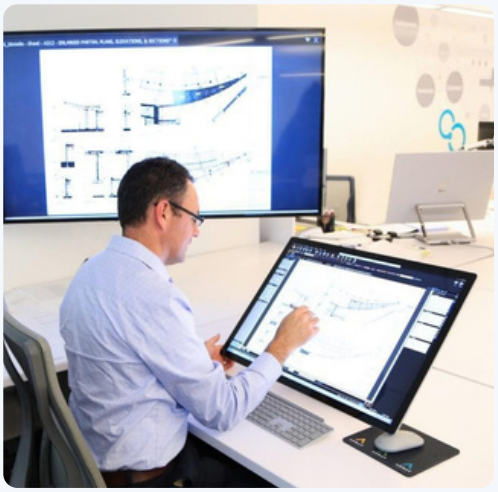
OPENLM

ARCHITECTURE & ENGINEERING

Array Architects cuts AutoCAD and Revit costs by $30,000 a year

A healthcare focused architecture firm with eight offices moved from guessing at software demand to measuring it, and saw full return on investment in under two months.

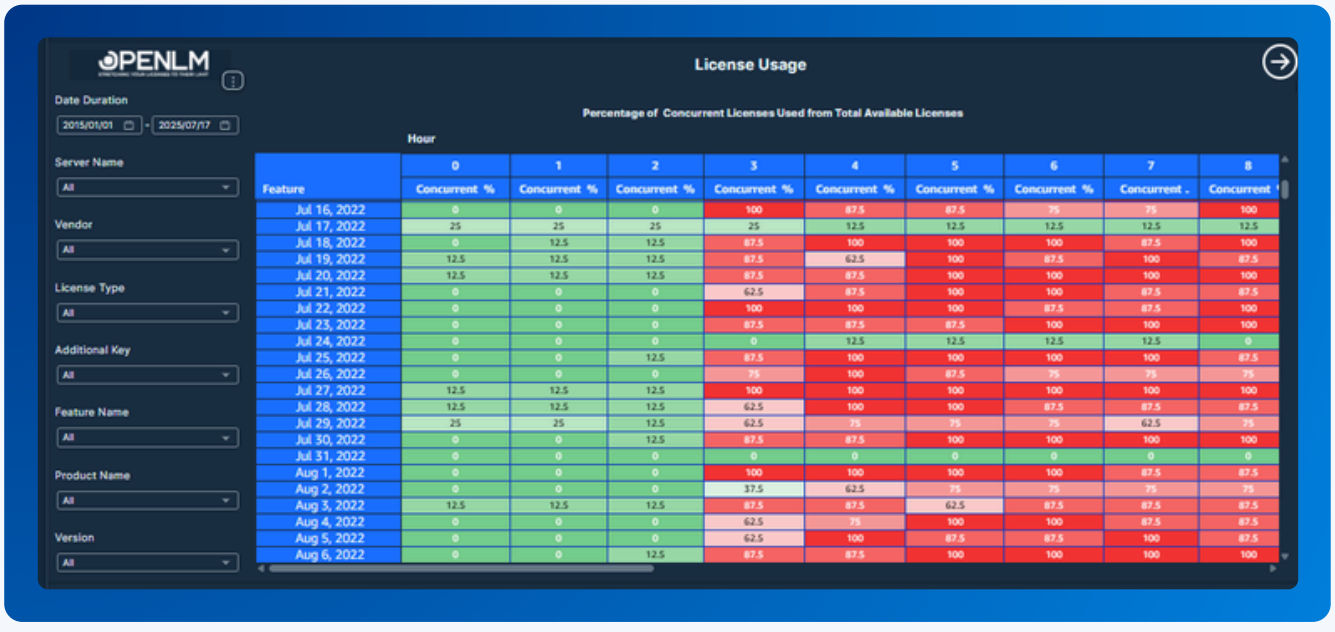
ARRAY architects



$30K
SAVED ANNUALLY

<2 months
TIME TO ROI

90 / 66
CONCURRENT SEATS



OPENLM

ARRAY architects

THE CHALLENGE

One license pool, and no way to see how it was actually used

Array centralised 66 concurrent AutoCAD and Revit seats under one server for 90 users, a sensible ratio on paper. Autodesk's own license manager could confirm that a seat was checked out. It could not show whether that seat sat idle overnight, or whether one person quietly held two products at once.

> *"OpenLM has been an essential tool to manage and control the use of our licenses."*
> **Daniel R. Cadden, IT Director, Array Architects**

THE SOLUTION

From evaluation to full deployment, without a workflow overhaul

Array tested OpenLM for two full months, long enough to see a real billing cycle, before deciding. IT then rolled the agent out across every machine using PDQ Deploy, a tool the team already knew. The whole rollout took about an hour.

1. **Evaluate** — Two month trial, real billing cycle
2. **Deploy** — PDQ Deploy, about an hour
3. **Monitor** — Confirmed overnight checkouts
4. **Harvest** — Active Agent reclaims idle seats

WHAT CHANGED AS A RESULT

AREA	BEFORE OPENLM	WITH OPENLM
Effort to act on hoarding	Suspected the pattern, no way to confirm or fix it	**Confirmed with data, then automated away**
Renewal budgeting	Based on the existing seat count, not real demand	**Based on measured concurrent usage**
IT manual oversight	Someone had to notice and close stuck sessions	**Active Agent closes and releases them on its own**

THE RESULT

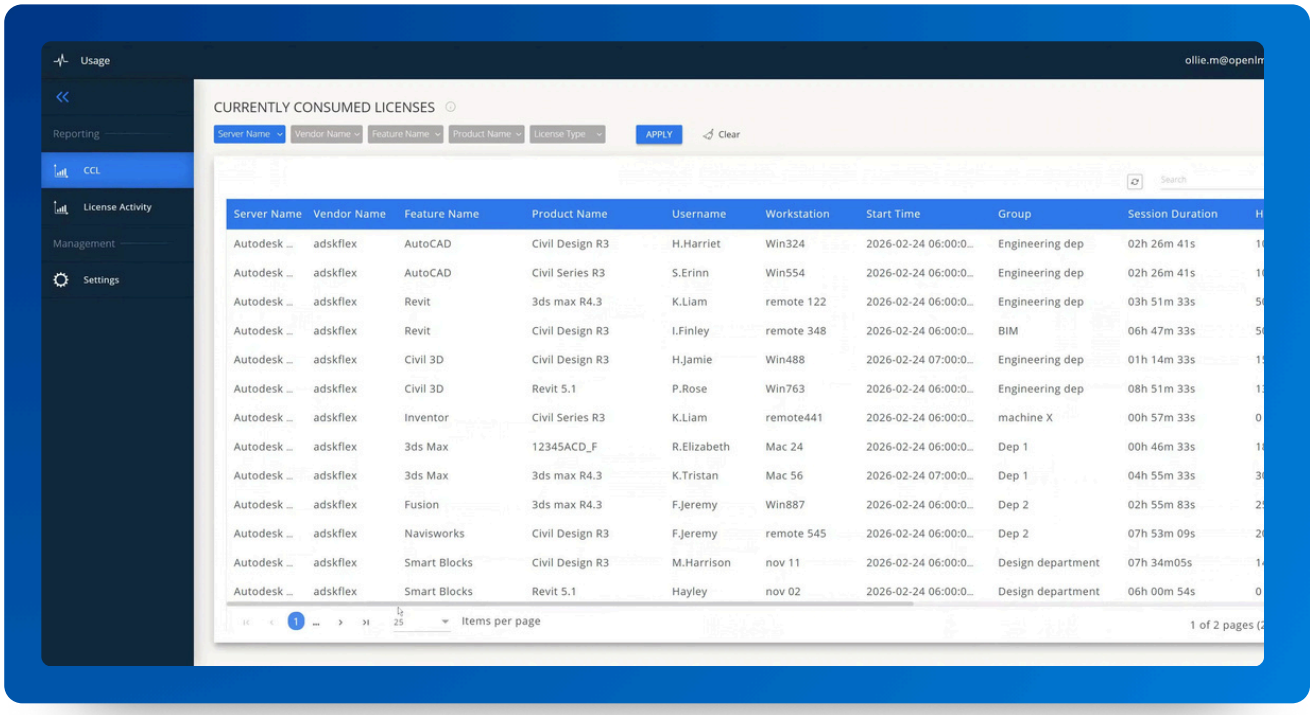
Better use of the seats Array already owned, not a smaller team or a renegotiated contract

Once OpenLM was in place, Array stopped guessing at demand and started measuring it. Idle sessions are now identified automatically and returned to the shared pool, so the firm no longer starts the day short on available seats. The dashboard below shows exactly who is using which license, on which machine, and for how long.

$30,000
SAVED PER YEAR

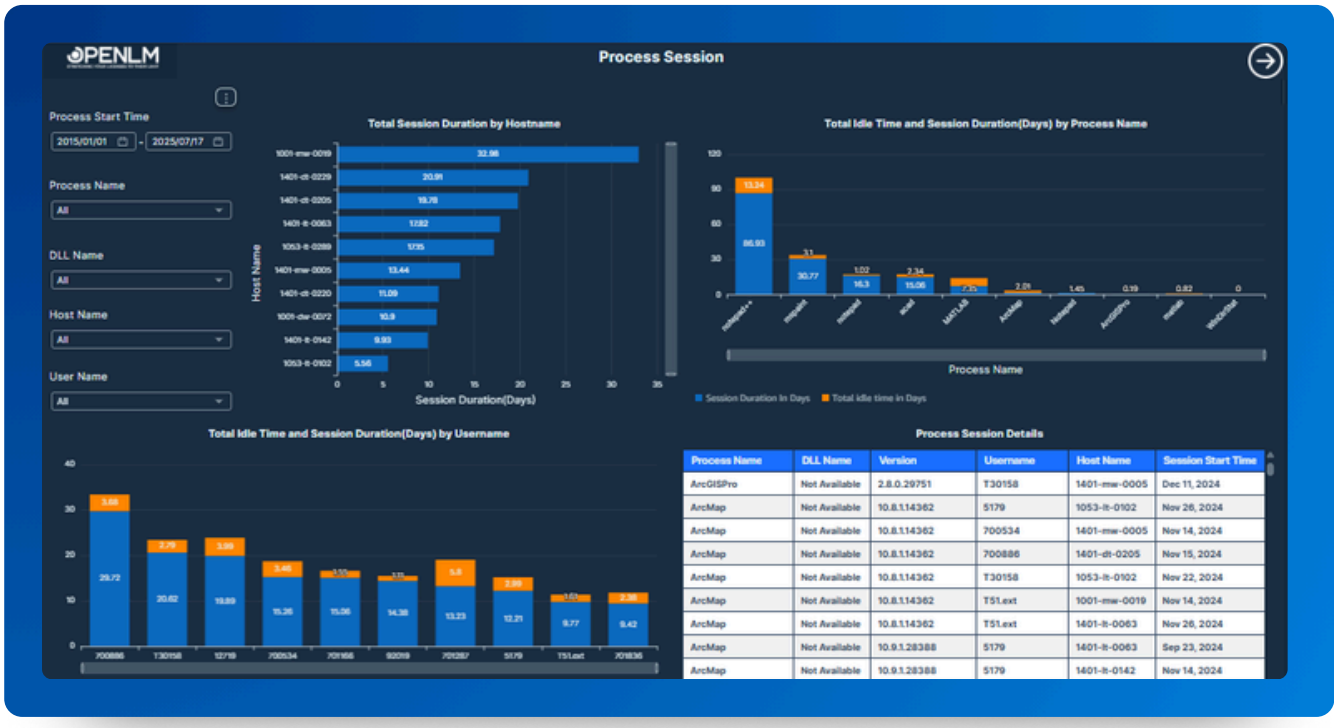
<2 months
TIME TO ROI

90 tools
NOW ON ACTIVE AGENT



> *"It's a good product, and I hope it will be around for a long time."*
> Daniel R. Cadden, IT Director, Array Architects

THE RESULT



Process-level license session durations, idle times, and user-machine activity for detailed process usage monitoring

WORTH KNOWING

Array's own team has not explored every OpenLM feature in depth, by their own account. Their requirement was simple: Autodesk licenses run smoothly and predictably. OpenLM met that bar without asking Array to adopt anything they did not need.

See the same visibility for your Autodesk or Bentley seats

Explore more at **https://www.openlm.com**
Connect with our experts at **https://www.openlm.com/contact-us/**

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